

Wednesday, May 10

9:00am – 4:00pm  
Instructor: Laura Lobo

## DIVISION FOR WORKFORCE AFFAIRS

### Blanchard Coaching Essentials

Coaching is the single most important managerial skill that separates a highly effective manager from the rest. The problem is, most managers don't understand how critical coaching is for the development, growth, and performance of their people. Because they don't know how to use coaching in their leadership style, their employees stay stuck on projects, becoming discouraged and demotivated.

We know how frustrating it can be when your managers aren't developing their people as effectively as they could be. Your managers deserve training that will deepen their leadership skills, so they can better accelerate the development and performance of those they lead.

Coaching Essentials®, authored by Blanchard Master Certified Coaches, teaches managers how to use coach-like behaviors so that productivity goes up, teams are more unified, and the company performs better overall. Our program embraces the tried-and-true coaching competencies as defined by the International Coaching Federation; our expert authors have spent more than 20 years mastering the language and practices that make these methods immediately useful.

#### BRING OUT

- Accelerate Learning & Development

#### THE BEST IN

- Create Autonomous Problem-Solvers

#### YOUR PEOPLE:

- Retain Your Talent
- Build Your Leadership Bench Strength